



Technician Job Application

Date _____
Name _____
Address _____

Home Phone _____
Cell Phone _____
Work Phone _____

What is your current compensation structure?

Commission: _____ If so, what % do you pay? _____
Rental: _____ If so, how do you pay yourself? _____

How many days and hours do you currently work per week? _____

How many days and hours would you like to work per week? _____

How many hours per week do you spend working *on* your business versus *in* the business? _____

What are your average weekly gross *service* sales? \$ _____

What are your average weekly *retail* sales? \$ _____

What is your average weekly client count? _____

What is your current fee for the following?

Women's haircut: _____ Men's haircut: _____ Manicure: _____ Facial: _____ Massage: _____
Other _____

What percent of your business would you say is:

Haircuts: _____ Chemical: _____

What is your current client base count? _____

What method of tracking do you use for your business? *Check appropriate item.*

Computer: _____ Manual Client Cards: _____ Memory: _____ No system: _____

Do you do any of the following? *Check all appropriate items.*

Newsletters: _____ (How often? _____) New client follow-up calls/letters: _____ Birthday cards: _____
Holiday cards: _____ Confirmation calls: _____ (If so, how soon before the appointment is the call made? _____)

What retail lines do you currently sell? _____

What motivates you to support these lines? _____

What do you currently do to market your business? _____

What do you most want to get out of working at our salon? _____



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How will I know if our place of business is working for you? _____

How will I know if you are stuck? _____

What works to move and motivate you? _____

What do you believe are your top three strengths?

1. _____
2. _____
3. _____

What are your top three weaknesses?

1. _____
2. _____
3. _____

What are your top five priorities in life?

- | | |
|----------|----------|
| 1. _____ | 4. _____ |
| 2. _____ | 5. _____ |
| 3. _____ | |

Describe your best friend. What do you like and admire most about them? _____

Who do you most look up to as your mentor? Describe what is special about this person. _____

What do you believe would be your biggest contribution to our salon? _____

Name two accomplishments you are most proud of in your life and why:

1. _____
2. _____

Why should we hire you and not someone else for this position? _____

What do you enjoy most about what you do for a living? _____



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What did you like best about your last position / place of business? _____

What three things drove you crazy at your last position / place of business?

1. _____
2. _____
3. _____

Who is your favorite client and why? _____

Who is your least favorite client and why? _____

What are three things you want to accomplish in your lifetime?

1. _____
2. _____
3. _____

If you could travel anywhere, where would you want to go and why? _____

If money was not an issue, and fear was not present, what would you dare to do? _____

What would stop you from doing it? _____

If you had six months left to live, what would be most important for you to do or complete in that time?

Please use this additional space for any questions, comments, concerns, and anything else you would like to share:

